

Europass Curriculum Vitae

Personal information

First name(s) / Surname(s) **Charalampos Samantzis**
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Skype bsamantzis
Nationality Greek
Date of birth 01/11/1976
Gender Male
Linkedin <https://gr.linkedin.com/pub/charalampos-samantzis/27/195/548>

Work experience

Dates 01.05.16 – Present
Name and address of employer **Lifelong Learning Centre,
University of Thessaly** [\[www.kdvm.uth.gr\]](http://www.kdvm.uth.gr)
Occupation or position held Managing Director

Dates 01.10.13 – Present
Name and address of employer **Liaison Office, University of Thessaly** [\[www.liaison.uth.gr\]](http://www.liaison.uth.gr)
Occupation or position held EU Project Manager
Main activities and responsibilities

- Preparing proposals and applications for funding (Erasmus+, Horizon 2020)
- Providing support to University faculty in terms of project proposal preparation
- Liaising with relevant partners and collaborators for project partnerships
- Proposal preparation: **H2020-MSCA-NIGHT-2014, ReN2014-15**
- Ensuring the implementation of project activities

Dates 01.07.04 – 31.12.07 / 01.09.09 – Present
Name and address of employer **Career Services Office, University of Thessaly** [\[www.career.uth.gr\]](http://www.career.uth.gr)
Occupation or position held Career Services Office Manager - Labour Market & Networking Officer
Main activities and responsibilities Responsible for the overall operation of the Career Services Office (CSO):

- Establishment of a network of business actors at national & European level,
- Preparing the annual budget and monitoring the management of related expenditures
- Preparing information material, both for projects and for Career Office
- Development and implementation of internationalization strategies of Career Office
- Writing applications to calls (National and European) for proposals related to Career Office

Project experience

Dates 01.06.16 - Present
Name and address of employer Erasmus+, Strategic Partnerships for Youth training
Project title ***Am I a Sport Entrepreneur?***
Occupation or position held Project partner

Dates 01.10.15 - Present
Name and address of employer Erasmus+, Strategic Partnerships for vocational education and training
Project title ***Learning to learn entrepreneurship for low skill young people / L2L entrepreneurship***
Occupation or position held Project partner

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| Dates | 01.10.15 - Present |
| Name and address of employer | Erasmus+, Strategic Partnerships for adult education |
| Project title | Promoting self-employment and entrepreneurship through a training network / ENT-NET |
| Occupation or position held | Project partner |
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| Dates | 01.01.15 - Present |
| Name and address of employer | Erasmus+ SPORT, Support to Collaborative Partnerships |
| Project title | Developing a European Sport Tutorship model for the dual career of athletes / ESTPORT |
| Occupation or position held | Project partner |
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| Dates | 01.01.15 - Present |
| Name and address of employer | Erasmus+ Cooperation for innovation & exchange of good practices, Strategic Partnerships for youth |
| Project title | Become a successful entrepreneur / BaSE |
| Occupation or position held | Project partner |
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| Dates | 01.01.15 - Present |
| Name and address of employer | Erasmus+ Cooperation for innovation, Capacity Building in the field of Youth |
| Project title | Digitizing Social Entrepreneurship Education / D-SEE |
| Occupation or position held | Project partner |
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| Dates | 01.01.2013 – Present / 01.02.2009 - 15.12.2010 / 01.02.2011 – 31.10.2012 |
| Name and address of employer | European Commission, DG Enterprise & Industry |
| Project title | “Erasmus for Young Entrepreneurs” |
| Occupation or position held | Project coordinator |
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| Dates | 01.01.2014 – 31.12.14 |
| Name and address of employer | European Commission, DG Employment, Social Affairs and Inclusion, |
| Project title | Progress in White Jobs |
| Occupation or position held | Project partner |
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| Dates | 01.07.2013 – 30.09.2015 |
| Name and address of employer | Operational Programme: “Development of Human Resources” |
| Project title | Local Employment Plans across Greece (TopSA) |
| | |
| Dates | 01.02.2013 – 01.09.2013 |
| Name and address of employer | Operational Programme Human Capital in Poland |
| Project title | PWP Vocational stimulation of Wielkopolska inhabitants |
| Occupation or position held | Assessing Employment Policies, Methods & Tools at National Level |
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| Dates | 01.09.2011 – 30.06.2012 |
| Name and address of employer | Lifelong Learning Programme, DG Education & Training |
| Project title | e-DAISME (E-Internationalization of SMEs) |
| Occupation or position held | Project coordinator |
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| Dates | 31.11.2006 – 30.08.2009 |

Name and address of employer **University of Thessaly,
Department of Planning and Regional Development** [SEED Center - <http://www.seedcenter.gr>]

Occupation or position held Research Associate

Main activities and responsibilities Participation in the preparation and implementation of European Project initiatives:
 a) **FUToURISM**: “Integrated and Sustainable Development of Tourism Regions”, INTERREG IIIC
 - Strategic analysis
 - Promoting best and good practices
 - Planning of development strategies
 b) **Migravalue**: “Steering Economic and social Cohesion in the CADSES Space”, INTERREG III B
 - Monitoring the available financing mechanisms at national context
 c) **Interact Frontiers**: “Successful Interreg Project Planning and Implementation: The Case of Remote Areas”, INTERACT, 2006-2008

Participation in the preparation and implementation of National Project initiatives:
 a. **“Creation of Regional Innovation Poles - RIP”** Ministry of Development, General Secretariat of Research and Technology
 - Strategic planning of viability of RIP – Strategic Plan
 - Promotion and networking of the regional innovation pole, Marketing Plan
 b. **“Technological Parks”**, General Secretariat for Youth

Dates 20/12/2003 - 30/06/2004

Name and address of employer **“Dimitra” S.A, Institute of Training and Development**

Occupation or position held Scientific Associate

Main activities and responsibilities

- Organization, implementation and scientific supervision of professional training programmes
- Production of company’s business plan
- Production of educational material
- Preparation of European research projects [Equal project: Start up & Seed Capital Fund]

Dates 01/06/98 – 01/09/98, 01/06/99 – 01/09/99

Name and address of employer **Eurobank Ergasias** (Central branch of Larissa)

Occupation or position held Bank’s employee (Training Program)

Main activities and responsibilities

- Savings and Deposit Accounts
- Collection and analysis of financial data for credit approval

EC Evaluation Expert

- **Executive Agency Research Executive Agency, REA/C/04 [06/10 -13/11/2015]**
Evaluation of H2020-SEAC-GERI-ISSI-GARRI-2015
- **European Commission, DG Research & Innovation [23-26/03/2015]**
Member of the final panel review for the evaluation of the Call H2020-GERI-2014 SEAC
- **European Commission, DG Research & Innovation [08-12/10/2014]**
Calls for proposals H2020-GERI-2014-1 / H2020-ISSI-2014-1 / H2020-GARRI-2014-1
- **European Commission, DG Research & Innovation [28-30/05/2014]**
Member of the panel for the evaluation of the Call FP7-CDRP-2013-EUR-CD

Teaching experience

Dates 15/10/2008 – 15/06/2011

Name and address of employer **Technical Educational Institution of Larissa (TEI of Larissa)**

Department Department of Project Management, Department of Accountancy

Courses titles - Organization & Business Management - Human Resource Management

Training expert

Career Counsellor Training Expert

- i. **Academic Training Office - University of Thessaly (2009 – 2014)**
Training seminars for graduates,
- ii. **Career Counselling & Guidance Centre of Thessaly – Kesyp**
Training seminars for school teachers of secondary education,

iii. **Institute of Training and Development, “Dimitra” S.A (2005-2006)**

Trainer expert,

iv. **Institute of Professional Training of Larissa (2004 – 2008)**

Education

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| Dates | 01/10/1999 – 31 /09/2000 |
| Title of qualification awarded | MBA in Financial - Management Master Business Administration |
| Name and type of organisation | University of Hull, Business School United Kingdom |
| Dissertation | Corporate Strategy & Finance: EASY JET “ <i>The Airline Company</i> ” |
| Dates | 01/ 10 / 1995 – 31/ 09 /1999 |
| Title of qualification awarded | Business Administration - BA |
| Name and type of organisation providing education and training | University of Piraeus, Department of Business Administration, Greece |

Personal skills/competences

Mother tongue(s) Greek

Other language(s)

Self-assessment

European level (*)

English

German

| Understanding | | Speaking | | Writing | | | |
|---------------|----|----------|----|--------------------|----|-------------------|----|
| Listening | | Reading | | Spoken interaction | | Spoken production | |
| | C2 | | C2 | | C2 | | C2 |
| | A1 | | A1 | | A1 | | A1 |

Computer skills Adequate computer literacy

Research interest

Internationalization of Higher Educational Institutes (HEI)

Assessing strategic patterns adopted from European HEI and the new challenges for the Greek Institutes

Publications

- K. Stavroulia, M. Constantinou, **C. Samantzis**, Y. Chrysanthou and H. Zacharatos (2015), “Fostering entrepreneurial mindset and skills through experiential learning: The BaSE project”, the International Academic Conference on Management, Economics and Marketing in Vienna 2015, ISBN 978-80-905791-5-6.
- K. Alamantariotou, A. Lazakidou, A. Topalidou, G. Kontosorou, M. Tsouri, M. Michel-Schuldt and **C. Samantzis** (2014), “Collective Intelligence for Knowledge Building and Research in Communities of Practice and Virtual Learning Environments: A Project Experience”, Int. Journal of Health Research & Innovation, vol. 2, 51-64, ISSN: 2051-5057
- **Samantzis C.** (2011), “The application of strategic analysis in student support services in Greek Higher Academic Institutions: The Case of Career Services Offices”, 6th SEERC Conference
- **Samantzis C.** and Tsiakaras P. (2011), “The Future Role of Higher Education’s Career Services Offices (CSO) in Greece: Current Trends and Challenges”, International Technology, Education and Development Conference (INTED 2011, 7-9 March 2011
- **Samantzis C.**, Tsiakaras P., Sachnidou N. and Brouzgou A. (2010), “Research and Energy Technology Issues in Education for a Sustainable Future”, International Conference of Education, Research and Innovation (ICERI 2010)
- Tsiakaras P., **Samantzis C.** and Brouzgou A. (2010), “Education challenges towards 21st century: Improving Literacy about Hydrogen economy-Related Issues”, 5th International Ege Energy Symposium and Exhibition (IEESE-5) 27-30 June 2010
- **Samantzis C.** (2007), “The internationalization patterns of foreign banks in South Eastern European countries”, Management of International Business and Economics Systems 2007 Conference Publ. Dept. of Business Administration, T.E.I. of Larissa, Greece, ISBN 978-960-87764-7.

- Seminars / conferences
- 24-28/02/14, “*Good Practices of preparing project proposals [Research & Innovation Actions – RIA] under the framework of HORIZON 2020*”, Q. Plan, Research Committee, University of Thessaly
 - 11-12/11/04, “*Future Role of Social Economy in Greece*”, EQUAL– DPRD University of Thessaly
 - 15/01/04 – 15/06/04, “*E-Commerce*”, Institute of Training and Development “Dimitra, S.A”
 - 1998, “*Leasing & Factoring: New Financial Products*”, University of Piraeus

- Other skills and competences
- **Certified Career and Employment Counsellor – EOPPEP (2004)**
 - **Member of the Economic Chamber of Greece (1999)**

References Available under request